

# Applied Leadership Principles

(Performance Directed Management)

Hosted by & held at the

## Morris County Public Safety Training Academy

500 W Hanover Ave, Parsippany, NJ 07054

**April 10, 2019 from 8am to 4pm**

Of all the problems that face public safety, the shortage of practical leaders is an issue that must be addressed. Effective leadership is the cornerstone of day-to-day supervision and can be developed through experience and proper training. It is from training and experience that potential leaders are taught how to apply core competencies required of anyone thrust into a leadership situation or position. This course provides the proper training to develop an effective leader.

Command and supervisory personnel from the following agencies should attend: \*Law enforcement \*Fire services \*911 Emergency Communications \*Corrections

Topics are:

- Leaders and Leadership
- Leadership vs Management
- Major Challenges Facing Leaders
- Leadership and Motivation
- How Leaders Behave
- Four Ways Leaders Get Others to Follow
- Leadership Power



*“Manage performance not performers”*

-Students receive class outline, model forms, rules, and certificate of attendance. (Class size is limited, please register early)

**Regular Tuition: \$180 first registrant/\$160 each additional (PO's Vouchers, postmarked on or after April 4, 2019)**

**Prepaid Tuition: \$160 first registrant/ \$140 each additional (All cc payments and checks postmarked by April 3, 2019)**

**P.O's, Vouchers, Claims, DOJ accepted but does not guarantee tuition rate**

Fax this entire page to VMA 614-451-8905 Or call 800.331.8025 Or Email: [vanmeterassociates@att.net](mailto:vanmeterassociates@att.net) Online: [www.vmanet.com](http://www.vmanet.com)

Contact Name \_\_\_\_\_ Dept \_\_\_\_\_

Mailing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Check to be mailed on \_\_\_\_\_

PO# \_\_\_\_\_ CC# \_\_\_\_\_ Exp date \_\_\_\_\_

1. \_\_\_\_\_ 2. \_\_\_\_\_

3. \_\_\_\_\_ 4. \_\_\_\_\_

**Van Meter & Associates, Inc. (www.vmanet.com)**  
Training and Organizational Development for Public Safety Forces  
The “How to” company from Coast-to-Coast since 1982  
P.O. Box 21313, Columbus, Ohio, 43221  
800.331.8025 FAX 614.451.8905

We will promptly remove your fax number if you call 800.331.8025